

## ICADE-Tulane Dual Degree Student FAQ

### *What can ICADE students expect at Tulane?*

Students will need to complete at least 62 credits at Tulane, about 15 to 16 credits a semester, or 5 to 6 courses. Some students will need more based on credit transferred in and chosen majors, but at least 62 credits are needed to get a Tulane diploma. Students should be mindful that not all courses available to them will count toward the degree, so they should have their schedule reviewed every semester.

### *What courses are ICADE students expected to take?*

- o ENGL1010(English) or ENGL1011(English for non-native speakers)
- o Laboratory Science
- o Psychology (PSYC1000)
- o A 3000 level or higher course with a public service element
- o CDMA1201(career development)
- o ~~ACCN3010 (Managerial Accounting)~~
- o MGSC3010(Intro to Business Analytics)
- o Courses to complete their major(s), minor, and/or certificates
- o Two courses to complete the "Text and Historic" requirement
- o A course that fulfills the "Global Perspectives" requirement (may overlap with "Text and Historic" requirement)
- o A course that fulfills the "Race and Inclusion" requirement (may overlap with "Text and Historic" requirement)
- o A course that fulfills the "Aesthetic and Creative Arts" requirement(may overlap with "Global Perspectives" requirement)

1 Major  
 2 Minors  
 1 reqz / 1 minor

Tulane

### *How do majors and minors work?*

Students can have a single major with no minor, a single major with one minor, or two majors. Each major requires six or seven courses and each minor requires three or four courses. Major and minor courses cannot overlap. A student opting to take a single major will be required to take at least four business elective courses. Students can also add certificates in Energy or Entrepreneurship. More information can be found here: <http://www.freeman.tulane.edu/programs/undergraduate>.

Students will need to see their advisors to find out what courses they specifically need for their major and minor.

### *When should students meet with their academic advisor?*

ICADE students should meet with Ms. Maddie Rich (mrich@tulane.edu) ideally before the first week of class so that their schedule can be checked for duplicate/inappropriate courses. They can learn about on campus resources and their curriculum. From then on, they can meet once or twice a semester.

*What should students sign up for in the first semester?*

- o PYSC1000
- o MGSC3010
- o CDMA1201
- o ENGL1010 or 1011
- o Business course or course to transfer back to ICADE(See below)
- o Business major options-discuss with Jamie Blanch.
- o Transferring courses to ICADE-Students are required to consult with advising professionals at ICADE regarding transfer credit. Historically, students have opted to take a course in marketing, MGMT4130, and PHIL2600 or 1030 while at Tulane to fulfill this requirement.
- o Students should enroll in at least 15 credits.

*What should students not sign up for?*

Students should **not** sign up for the following courses because students from ICADE historically already have credit and credit will not be awarded for courses taken twice:

- o ACCN2010
- o ACCN3010
- o ACCN3100
- o ECON1010
- o ECON1020
- o FINE3010
- o FINE4100
- o LGST3010
- o MATH1210
- o MATH1140
- o MATH3090
- o MGMT3010
- o MCOM3010
- o MKTG3010
- o MGMT4010
- o RLST1100

**Major: FINANCE (Students admitted fall 2018 and later)**

Name:		Date:
Academic Advisor:	Student ID:	
Business Advisor:	Catalog Year:	

**Newcomb-Tulane Core Curriculum and Required Non-Business Classes**

First Year Requirements			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
First Year Seminar	NTC	1.5	Honors Colloquium OR TIDES: TIDB 1010 or 1020 or other TIDES
	B	1	TIDES: TIDB 1110 or makeup class: LGST 4100 or MGMT 4150 (counts for both semesters of TIDB)
First Tier Writing	NTC/B	4	Writing: ENGL 1010

Proficiency Requirements*			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Formal Reasoning +	NTC/B	4/6	Calculus: MATH 1150 & 1160 or MATH 1210
	B	4	Statistics: MATH 1140 or MATH 1230
Foreign Language +	NTC	4	
	NTC	4	
Second Tier Writing	NTC	3	

Distribution Requirements*			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Mathematics & Natural Sciences (minimum 7 credits)	NTC	4	Science w/ Laboratory
	NTC/B	3	Psychology: PSYC 1000 & 1001
Social & Behavioral Sciences (2 courses and 6 credits)	NTC/B	3	Micro Economics: ECON 1010
	NTC/B	3	Macro Economics: ECON 1020
Textual & Historical Perspectives (2 courses and 6 credits)	NTC	3	
	NTC	3	
Aesthetics & the Creative Arts (1 courses and 3 credits)	NTC	3	

Additional Requirements* (can be satisfied with a course that also satisfies a distribution or proficiency requirement)			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Service Learning-Tier One (complete by end of 5 <sup>th</sup> semester)	NTC	1	TIDES: TIDB 1890 and 1892 or other public service
Service Learning-Tier Two	NTC	0-3	
Race & Inclusion	NTC	3	
Global Perspectives	NTC	3	

**Total Core Credit Hours = Minimum 30**

\* These requirements can be taken at any time prior to graduation

+ AP/IB credit can satisfy Formal Reasoning and Foreign Language requirements. There are the only Core Curriculum requirements for which AP/IB credit can replace a college-level course

### Required Business Courses

Business Core Requirements*		
Course Titles Satisfying Core Requirements	Credit	✓
ACCN 2010- Financial Accounting	3	
ACCN 3010- Managerial Accounting	3	
FINE 3010- Financial Management	3	
LGST 3010- Legal, Ethical, Reg. Environment of Business	3	
MCOM 3010- Management Communication	3	
MGMT 3010- Organizational Behavior	3	
MGSC 3010- Intro. to Bus. Analytics	3	
MKTG 3010- Marketing Fundamentals	3	
MGMT 4010- Strategic Management	3	
MGMT 4900- Capstone	1	
CDMA 1201**	2	

\*all students **MUST** complete all 3010 core courses + CDMA before studying abroad in fall or spring semesters

\*\*CDMA credits **DO NOT** count towards 122 credits needed for degree

### Major Requirements

List Course Title Satisfying Major Requirements	Credit	✓
ACCN 3100- Intermediate Accounting I	3	
FINE 4100- Advanced Financial Management	3	
FINE 4110- Investments in Equities	3	
FINE 4120- Analysis of Fixed Income Securities	3	
FINE Elective #1:	3	
FINE Elective #2:	3	
FINE Elective #3:	3	

  

<p><b>FINE electives:</b></p> <p>FINE 3200- Games &amp; Decisions</p> <p>FINE 4130- Venture Capital &amp; Private Equity</p> <p>FINE 4140- Risk Management</p> <p>FINE 4145- Advanced Trading</p> <p>FINE 4150- International Finance</p> <p>FINE 4160- Equity Analysis/Burkenroad Reports</p> <p>FINE 4170- Financial Modeling</p> <p>FINE 4250- Applied Portfolio Management</p> <p>FINE 4260- Financial Intermediaries</p>	<p>FINE 4350- Aaron Selber, Jr. Course on Hedge Funds</p> <p>FINE 4411- Aaron Selber, Jr. Course on Alternative Investments</p> <p>FINE 4600- Cases in Valuation and Financing</p> <p>FINE 4610- Darwin Fenner Student Managed Fund Honors Seminar</p> <p>FINE 4620- Investment Banking for Financial Firms</p> <p>FINE 5380- Study Abroad Elective</p> <p>FINE 5390- Study Abroad Elective</p> <p>LGST 4140- Insurance &amp; Risk Management</p> <p>ENRG 4730- Energy Investment Banking</p>
---	---

### Business Elective Requirements\*

List Course Title Satisfying Business Elective Requirements	Credit	✓
Elective Course #1:	3	
Elective Course #2:	3	
Elective Course #3:	3	
Elective Course #4:	3	

\*Any business course not being used for major course requirements, i.e., LGST, MGMT, MKTG, FINE, ACCN, ENRG, MGSC, INBS, INFO, TAXN

Minor:	
Specialization(s):	

Current Semester	After Current Semester	Study Abroad	GPA	MACCT
Credits Earned: _____ / 122	Credits to Grad.:	Semester:	Cum.:	Interest: Y or N
In Progress:	Business Credits:	Year:	Freeman:	Program Plan: Y or N
	Max 9 credits from _____ / 9 LAW & SOPA:	All 3010s: Y or N	Major:	

## Major: LEGAL STUDIES in BUSINESS (Students admitted fall 2018 and later)

Name:		Date:
Academic Advisor:	Student ID:	
Business Advisor:	Catalog Year:	

### Newcomb-Tulane Core Curriculum and Required Non-Business Classes

First Year Requirements			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
First Year Seminar	NTC	1.5	Honors Colloquium OR TIDES: TIDB 1010 or 1020 or other TIDES
	B	1	TIDES: TIDB 1110 or makeup class: LGST 4100 or MGMT 4150 (counts for both semesters of TIDB)
First Tier Writing	NTC/B	4	Writing: ENGL 1010

Proficiency Requirements*			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Formal Reasoning +	NTC/B	4/6	Calculus: MATH 1150 & 1160 or MATH 1210
	B	4	Statistics: MATH 1140 or MATH 1230
Foreign Language +	NTC	4	
	NTC	4	
Second Tier Writing	NTC	3	

Distribution Requirements*			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Mathematics & Natural Sciences (minimum 7 credits)	NTC	4	Science w/ Laboratory
Social & Behavioral Sciences (2 courses and 6 credits)	NTC/B	3	Psychology: PSYC 1000 & 1001
	NTC/B	3	Micro Economics: ECON 1010
Textual & Historical Perspectives (2 courses and 6 credits)	NTC/B	3	Macro Economics: ECON 1020
	NTC	3	
Aesthetics & the Creative Arts (1 courses and 3 credits)	NTC	3	

Additional Requirements* (can be satisfied with a course that also satisfies a distribution or proficiency requirement)			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Service Learning-Tier One (complete by end of 5 <sup>th</sup> semester)	NTC	1	TIDES: TIDB 1890 and 1892 or other public service
Service Learning-Tier Two	NTC	0-3	
Race & Inclusion	NTC	3	
Global Perspectives	NTC	3	

**Total Core Credit Hours = Minimum 30**

\* These requirements can be taken at any time prior to graduation

+ AP/IB credit can satisfy Formal Reasoning and Foreign Language requirements. There are the only Core Curriculum requirements for which AP/IB credit can replace a college-level course

**Required Business Courses**

<b>Business Core Requirements*</b>		
Course Titles Satisfying Core Requirements	Credit	✓
ACCN 2010- Financial Accounting	3	
ACCN 3010- Managerial Accounting	3	
FINE 3010- Financial Management	3	
LGST 3010- Legal, Ethical, Reg. Environment of Business	3	
MCOM 3010- Management Communication	3	
MGMT 3010- Organizational Behavior	3	
MGSC 3010- Intro. to Bus. Analytics	3	
MKTG 3010- Marketing Fundamentals	3	
MGMT 4010- Strategic Management	3	
MGMT 4900- Capstone	1	
CDMA 1201**	2	

\*all students **MUST** complete all 3010 core courses + CDMA before studying abroad in fall or spring semesters

\*\*CDMA credits **DO NOT** count towards 122 credits needed for degree

<b>Major Requirements</b>		
List Course Title Satisfying Major Requirements	Credit	✓
LGST 4100- Business Law	3	
LGST 4110- Legal Writing & Research	3	
LGST Elective #1:	3	
LGST Elective #2:	3	
LGST Elective #3:	3	
LGST Elective #4:	3	
<b>LGST electives:</b>		
LGST 4120- International Business Law	LGST 4180- Sports and Entertainment Law	
LGST 4140- Insurance & Risk Management	LGST 4210- Mock Trial ( <i>instructor approval required; both semesters required</i> )	
LGST 4150- Real Estate Law	LGST 5380- Study Abroad Elective	
LGST 4160- Law of E-Commerce	LGST 5390- Study Abroad Elective	
LGST 4170- Employment Law for Human Resource Professionals	MGMT 4170- Negotiations	
LGST 4175- White Collar Crime	MKTG 4275- Law in Marketing	
	TAXN 4100- Business Taxation	

<b>Business Elective Requirements*</b>		
List Course Title Satisfying Business Elective Requirements	Credit	✓
Elective Course #1:	3	
Elective Course #2:	3	
Elective Course #3:	3	
Elective Course #4:	3	

\*Any business course not being used for major course requirements, i.e., LGST, MGMT, MKTG, FINE, ACCN, ENRG, MGSC, INBS, INFO, TAXN

Minor:	
Specialization(s):	

Current Semester	After Current Semester	Study Abroad	GPA	MACCT
Credits Earned: _____ / 122	Credits to Grad.:	Semester:	Cum.:	Interest: Y or N
In Progress:	Business Credits:	Year:	Freeman:	Program Plan: Y or N
	Max 9 credits from _____ / 9 LAW & SOPA:	All 3010s: Y or N	Major:	

## Major: MANAGEMENT (Students admitted fall 2018 and later)

Name:		Date:
Academic Advisor:	Student ID:	
Business Advisor:	Catalog Year:	

### Newcomb-Tulane Core Curriculum and Required Non-Business Classes

First Year Requirements			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
First Year Seminar	NTC	1.5	Honors Colloquium OR TIDES: TIDB 1010 or 1020 or other TIDES
	B	1	TIDES: TIDB 1110 or makeup class: LGST 4100 or MGMT 4150 (counts for both semesters of TIDB)
First Tier Writing	NTC/B	4	Writing: ENGL 1010

Proficiency Requirements*			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Formal Reasoning +	NTC/B	4/6	Calculus: MATH 1150 & 1160 or MATH 1210
	B	4	Statistics: MATH 1140 or MATH 1230
Foreign Language +	NTC	4	
	NTC	4	
Second Tier Writing	NTC	3	

Distribution Requirements*			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Mathematics & Natural Sciences (minimum 7 credits)	NTC	4	Science w/ Laboratory
	NTC/B	3	Psychology: PSYC 1000 & 1001
Social & Behavioral Sciences (2 courses and 6 credits)	NTC/B	3	Micro Economics: ECON 1010
	NTC/B	3	Macro Economics: ECON 1020
Textual & Historical Perspectives (2 courses and 6 credits)	NTC	3	
	NTC	3	
Aesthetics & the Creative Arts (1 courses and 3 credits)	NTC	3	

Additional Requirements*			
(can be satisfied with a course that also satisfies a distribution or proficiency requirement)			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Service Learning-Tier One (complete by end of 5 <sup>th</sup> semester)	NTC	1	TIDES: TIDB 1890 and 1892 or other public service
Service Learning-Tier Two	NTC	0-3	
Race & Inclusion	NTC	3	
Global Perspectives	NTC	3	

**Total Core Credit Hours = Minimum 30**

\* These requirements can be taken at any time prior to graduation

+ AP/IB credit can satisfy Formal Reasoning and Foreign Language requirements. There are the only Core Curriculum requirements for which AP/IB credit can replace a college-level course

### Required Business Courses

#### Business Core Requirements\*

Course Titles Satisfying Core Requirements	Credit	✓
ACCN 2010- Financial Accounting	3	
ACCN 3010- Managerial Accounting	3	
FINE 3010- Financial Management	3	
LGST 3010- Legal, Ethical, Reg. Environment of Business	3	
MCOM 3010- Management Communication	3	
MGMT 3010- Organizational Behavior	3	
MGSC 3010- Intro. to Bus. Analytics	3	
MKTG 3010- Marketing Fundamentals	3	
MGMT 4010- Strategic Management	3	
MGMT 4900- Capstone	1	
CDMA 1201**	2	

\*all students **MUST** complete all 3010 core courses + CDMA before studying abroad in fall or spring semesters

\*\*CDMA credits **DO NOT** count towards 122 credits needed for degree

#### Major Requirements

Consulting Track	Credit	✓	Entrepreneurship Track	Credit	✓
MGMT 4120- Corporate & Cooperative Strategy	3		MGMT 4150- Environment, Society, & Capitalism	3	
MGMT 4170- Negotiations	3		FINE 4130- Venture Capital & Private Equity	3	
MGMT 4180- Management of Tech & Innovation	3		MGMT 4180- Management of Tech & Innovation	3	
MGMT 4600- Strategic Consulting	3		MGMT 4610- Management of New Ventures	3	
MGMT Elective #1:	3		MGMT Elective #1:	3	
MGMT Elective #2:	3		MGMT Elective #2:	3	

**MGMT electives:**

MGMT 3380- Business Ethics	MGMT 4160- Leadership
MGMT 4110- Cases in Entrepreneurship	MGMT 4170- Negotiations
MGMT 4120- Corporate & Cooperative Strategy	MGMT 4600- Strategic Consulting
MGMT 4130- Dimensions in Human Resource Management	MGMT 4610- Management of New Ventures
MGMT 4140- Entrepreneurial Management	MGMT 5380- Study Abroad Elective
MGMT 4150- Environment, Society, & Capitalism	MGMT 5390- Study Abroad Elective

#### Business Elective Requirements\*

List Course Title Satisfying Business Elective Requirements	Credit	✓
Elective Course #1:	3	
Elective Course #2:	3	
Elective Course #3:	3	
Elective Course #4:	3	

\*Any business course not being used for major course requirements, i.e., LGST, MGMT, MKTG, FINE, ACCN, ENRG, MGSC, INBS, INFO, TAXN

Minor:	
Specialization(s):	

Current Semester	After Current Semester	Study Abroad	GPA	MACCT
Credits Earned: _____ / 122	Credits to Grad.:	Semester:	Cum.:	Interest: Y or N
In Progress:	Business Credits:	Year:	Freeman:	Program Plan: Y or N
	Max 9 credits from _____ / 9 LAW & SOPA:	All 3010s: Y or N	Major:	



## Major: **MARKETING** (Students admitted fall 2018 and later)

Name:	Date:
Academic Advisor:	Student ID:
Business Advisor:	Catalog Year:

### Newcomb-Tulane Core Curriculum and Required Non-Business Classes

First Year Requirements				
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
First Year Seminar	NTC	1.5	Honors Colloquium OR TIDES: TIDB 1010 or 1020 or other TIDES	✓
	B	1	TIDES: TIDB 1110 or <b>makeup class: LGST 4100 or MGMT 4150 (counts for both semesters of TIDB)</b>	
First Tier Writing	NTC/B	4	Writing: ENGL 1010	

Proficiency Requirements*				
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Formal Reasoning +	NTC/B	4/6	Calculus: MATH 1150 & 1160 or MATH 1210	✓
	B	4	Statistics: MATH 1140 or MATH 1230	
Foreign Language +	NTC	4		
	NTC	4		
Second Tier Writing	NTC	3		

Distribution Requirements*				
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Mathematics & Natural Sciences (minimum 7 credits)	NTC	4	Science w/ Laboratory	✓
	NTC/B	3	Psychology: PSYC 1000 & 1001	
Social & Behavioral Sciences (2 courses and 6 credits)	NTC/B	3	Micro Economics: ECON 1010	
	NTC/B	3	Macro Economics: ECON 1020	
Textual & Historical Perspectives (2 courses and 6 credits)	NTC	3		
	NTC	3		
Aesthetics & the Creative Arts (1 courses and 3 credits)	NTC	3		

Additional Requirements*				
(can be satisfied with a course that also satisfies a distribution or proficiency requirement)				
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Service Learning- Tier One (complete by end of 5 <sup>th</sup> semester)	NTC	1	TIDES: TIDB 1890 and 1892 or other public service	✓
Service Learning- Tier Two	NTC	0-3		
Race & Inclusion	NTC	3		
Global Perspectives	NTC	3		

**Total Core Credit Hours = Minimum 30**

\* These requirements can be taken at any time prior to graduation

+ AP/IB credit can satisfy Formal Reasoning and Foreign Language requirements. There are the only Core Curriculum requirements for which AP/IB credit can replace a college-level course

### Required Business Courses

<b>Business Core Requirements*</b>		
Course Titles Satisfying Core Requirements	Credit	✓
ACCN 2010- Financial Accounting	3	
ACCN 3010- Managerial Accounting	3	
FINE 3010- Financial Management	3	
LGST 3010- Legal, Ethical, Reg. Environment of Business	3	
MCOM 3010- Management Communication	3	
MGMT 3010- Organizational Behavior	3	
MGSC 3010- Intro. to Bus. Analytics	3	
MKTG 3010- Marketing Fundamentals	3	
MGMT 4010- Strategic Management	3	
MGMT 4900- Capstone	1	
CDMA 1201**	2	

\*all students **MUST** complete all 3010 core courses + CDMA before studying abroad in fall or spring semesters

\*\*CDMA credits **DO NOT** count towards 122 credits needed for degree

<b>Major Requirements</b>		
List Course Title Satisfying Major Requirements	Credit	✓
MKTG 4110- Research & Analytics	3	
<b>Choose One:</b> MKTG 4120- Advanced Marketing Strategy MKTG 4220- Salesforce Management	3	
<b>Choose One:</b> MKTG 4100- Consumer Behavior MKTG 4250- Social & Online Marketing	3	
MKTG Elective #1:	3	
MKTG Elective #2:	3	
MKTG Elective #3:	3	
<b>MKTG electives:</b> MKTG 4105- Customer Relationship Marketing MKTG 4117- Business to Business Marketing MKTG 4127- Channel of Distribution MKTG 4137- Pricing MKTG 4145- New Products Marketing MKTG 4155- Brand Management MKTG 4165- Retailing MKTG 4230- Global Marketing MKTG 4240- Relationship Marketing MKTG 4260- Advertising & Promotions MKTG 4270- Marketing Analytics MKTG 4275- Law in Marketing MKTG 4280- Sports Marketing MKTG 4286- Marketing Projects MKTG 4290- Services Marketing MKTG 4600- Cases in Marketing MKTG 5380- Study Abroad Elective MKTG 5390- Study Abroad Elective		

<b>Business Elective Requirements*</b>		
List Course Title Satisfying Business Elective Requirements	Credit	✓
Elective Course #1:	3	
Elective Course #2:	3	
Elective Course #3:	3	
Elective Course #4:	3	

\*Any business course not being used for major course requirements, i.e., LGST, MGMT, MKTG, FINE, ACCN, ENRG, MGSC, INBS, INFO, TAXN

Minor:	
Specialization(s):	

Current Semester	After Current Semester	Study Abroad	GPA	MACCT
Credits Earned: _____ / 122	Credits to Grad.:	Semester:	Cum.:	Interest: Y or N
In Progress:	Business Credits:	Year:	Freeman:	Program Plan: Y or N
	Max 9 credits from _____ / 9 LAW & SOPA:	All 3010s: Y or N	Major:	

## Major: FINANCE and LEGAL STUDIES in BUSINESS (Students admitted fall 2018 and later)

Name:		Date:
Academic Advisor:	Student ID:	
Business Advisor:	Catalog Year:	

### Newcomb-Tulane Core Curriculum and Required Non-Business Classes

First Year Requirements			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
First Year Seminar	NTC	1.5	Honors Colloquium OR TIDES: TIDB 1010 or 1020 or other TIDES
	B	1	TIDES: TIDB 1110 or <b>makeup class: LGST 4100 or MGMT 4150 (counts for both semesters of TIDB)</b>
First Tier Writing	NTC/B	4	Writing: ENGL 1010

Proficiency Requirements*			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Formal Reasoning +	NTC/B	4/6	Calculus: MATH 1150 & 1160 or MATH 1210
	B	4	Statistics: MATH 1140 or MATH 1230
Foreign Language +	NTC	4	
	NTC	4	
Second Tier Writing	NTC	3	

Distribution Requirements*			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Mathematics & Natural Sciences (minimum 7 credits)	NTC	4	Science w/ Laboratory
	NTC/B	3	Psychology: PSYC 1000 & 1001
Social & Behavioral Sciences (2 courses and 6 credits)	NTC/B	3	Micro Economics: ECON 1010
	NTC/B	3	Macro Economics: ECON 1020
Textual & Historical Perspectives (2 courses and 6 credits)	NTC	3	
	NTC	3	
Aesthetics & the Creative Arts (1 courses and 3 credits)	NTC	3	

Additional Requirements* (can be satisfied with a course that also satisfies a distribution or proficiency requirement)			
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements
Service Learning-Tier One (complete by end of 5 <sup>th</sup> semester)	NTC	1	TIDES: TIDB 1890 and 1892 or other public service
Service Learning-Tier Two	NTC	0-3	
Race & Inclusion	NTC	3	
Global Perspectives	NTC	3	

**Total Core Credit Hours = Minimum 30**

\* These requirements can be taken at any time prior to graduation

+ AP/IB credit can satisfy Formal Reasoning and Foreign Language requirements. There are the only Core Curriculum requirements for which AP/IB credit can replace a college-level course

**Required Business Courses**

**Business Core Requirements\***

Course Titles Satisfying Core Requirements	Credit	✓
ACCN 2010- Financial Accounting	3	
ACCN 3010- Managerial Accounting	3	
FINE 3010- Financial Management	3	
LGST 3010- Legal, Ethical, Reg. Environment of Business	3	
MCOM 3010- Management Communication	3	
MGMT 3010- Organizational Behavior	3	
MGSC 3010- Intro. to Bus. Analytics	3	
MKTG 3010- Marketing Fundamentals	3	
MGMT 4010- Strategic Management	3	
MGMT 4900- Capstone	1	
CDMA 1201**	2	

\*all students **MUST** complete all 3010 core courses + CDMA before studying abroad in fall or spring semesters

\*\*CDMA credits **DO NOT** count towards 122 credits needed for degree

**Major Requirements- FINANCE**

List Course Title Satisfying Major Requirements	Credit	✓
ACCN 3100- Intermediate Accounting I	3	
FINE 4100- Advanced Financial Management	3	
FINE 4110- Investments in Equities	3	
FINE 4120- Analysis of Fixed Income Securities	3	
FINE Elective #1:	3	
FINE Elective #2:	3	
FINE Elective #3:	3	
<b>FINE electives:</b> FINE 3200- Games & Decisions FINE 4130- Venture Capital & Private Equity FINE 4140- Risk Management FINE 4145- Advanced Trading FINE 4150- International Finance FINE 4160- Equity Analysis/Burkenroad Reports FINE 4170- Financial Modeling FINE 4250- Applied Portfolio Management	FINE 4260- Financial Intermediaries FINE 4350- Aaron Selber, Jr. Course on Hedge Funds FINE 4411- Aaron Selber, Jr. Course on Alternative Investments FINE 4600- Cases in Valuation and Financing FINE 4610- Darwin Fenner Student Managed Fund Honors Seminar FINE 4620- Investment Banking for Financial Firms FINE 5380- Study Abroad Elective FINE 5390- Study Abroad Elective LGST 4140- Insurance & Risk Management ENRG 4730- Energy Investment Banking	

**Major Requirements- LEGAL STUDIES in BUSINESS**

List Course Title Satisfying Business Elective Requirements	Credit	✓
LGST 4100- Business Law	3	
LGST 4110- Legal Writing & Research	3	
LGST Elective #1:	3	
LGST Elective #2:	3	
LGST Elective #3:	3	
LGST Elective #4:	3	
<b>LGST electives:</b> LGST 4120- International Business Law LGST 4140- Insurance & Risk Management LGST 4150- Real Estate Law LGST 4160- Law of E-Commerce LGST 4170- Employment Law for Human Resource Professionals LGST 4175- White Collar Crime	LGST 4180- Sports and Entertainment Law LGST 4210- Mock Trial ( <i>instructor approval required; both semesters required</i> ) LGST 5380- Study Abroad Elective LGST 5390- Study Abroad Elective MGMT 4170- Negotiations MKTG 4275- Law in Marketing TAXN 4100- Business Taxation	

Specialization(s):

Current Semester	After Current Semester	Study Abroad	GPA	MACCT
Credits Earned: _____ / 122	Credits to Grad.:	Semester:	Cum.:	Interest: Y or N
In Progress:	Business Credits:	Year:	Freeman:	Program Plan: Y or N
	Max 9 credits from _____ / 9 LAW & SOPA:	All 3010s: Y or N	Major:	

## Major: FINANCE and MARKETING (Students admitted fall 2018 and later)

Name:

Academic Advisor:

Business Advisor:

Date:

Student ID:

Catalog Year:

### Newcomb-Tulane Core Curriculum and Required Non-Business Classes

#### First Year Requirements

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
First Year Seminar	NTC	1.5	Honors Colloquium OR TIDES: TIDB 1010 or 1020 or other TIDES	✓
	B	1	TIDES: TIDB 1110 or makeup class: LGST 4100 or MGMT 4150 (counts for both semesters of TIDB)	
First Tier Writing	NTC/B	4	Writing: ENGL 1010	

#### Proficiency Requirements\*

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Formal Reasoning +	NTC/B	4/6	Calculus: MATH 1150 & 1160 or MATH 1210	✓
	B	4	Statistics: MATH 1140 or MATH 1230	
Foreign Language +	NTC	4		
	NTC	4		
Second Tier Writing	NTC	3		

#### Distribution Requirements\*

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Mathematics & Natural Sciences (minimum 7 credits)	NTC	4	Science w/ Laboratory	✓
	NTC/B	3	Psychology: PSYC 1000 & 1001	
Social & Behavioral Sciences (2 courses and 6 credits)	NTC/B	3	Micro Economics: ECON 1010	
	NTC/B	3	Macro Economics: ECON 1020	
Textual & Historical Perspectives (2 courses and 6 credits)	NTC	3		
	NTC	3		
Aesthetics & the Creative Arts (1 courses and 3 credits)	NTC	3		

#### Additional Requirements\*

(can be satisfied with a course that also satisfies a distribution or proficiency requirement)

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Service Learning-Tier One (complete by end of 5 <sup>th</sup> semester)	NTC	1	TIDES: TIDB 1890 and 1892 or other public service	✓
Service Learning-Tier Two	NTC	0-3		
Race & Inclusion	NTC	3		
Global Perspectives	NTC	3		

**Total Core Credit Hours = Minimum 30**

\* These requirements can be taken at any time prior to graduation

+ AP/IB credit can satisfy Formal Reasoning and Foreign Language requirements. There are the only Core Curriculum requirements for which AP/IB credit can replace a college-level course

**Required Business Courses**

**Business Core Requirements\***

Course Titles Satisfying Core Requirements	Credit	✓
ACCN 2010- Financial Accounting	3	
ACCN 3010- Managerial Accounting	3	
FINE 3010- Financial Management	3	
LGST 3010- Legal, Ethical, Reg. Environment of Business	3	
MCOM 3010- Management Communication	3	
MGMT 3010- Organizational Behavior	3	
MGSC 3010- Intro. to Bus. Analytics	3	
MKTG 3010- Marketing Fundamentals	3	
MGMT 4010- Strategic Management	3	
MGMT 4900- Capstone	1	
CDMA 1201**	2	

\*all students **MUST** complete all 3010 core courses + CDMA before studying abroad in fall or spring semesters

\*\*CDMA credits **DO NOT** count towards 122 credits needed for degree

**Major Requirements- FINANCE**

List Course Title Satisfying Major Requirements	Credit	✓
ACCN 3100- Intermediate Accounting I	3	
FINE 4100- Advanced Financial Management	3	
FINE 4110- Investments in Equities	3	
FINE 4120- Analysis of Fixed Income Securities	3	
FINE Elective #1:	3	
FINE Elective #2:	3	
FINE Elective #3:	3	

FINE electives:	
FINE 3200- Games & Decisions	FINE 4350- Aaron Selber, Jr. Course on Hedge Funds
FINE 4130- Venture Capital & Private Equity	FINE 4411- Aaron Selber, Jr. Course on Alternative Investments
FINE 4140- Risk Management	FINE 4600- Cases in Valuation and Financing
FINE 4145- Advanced Trading	FINE 4610- Darwin Fenner Student Managed Fund Honors Seminar
FINE 4150- International Finance	FINE 4620- Investment Banking for Financial Firms
FINE 4160- Equity Analysis/Burkenroad Reports	FINE 5380- Study Abroad Elective
FINE 4170- Financial Modeling	FINE 5390- Study Abroad Elective
FINE 4250- Applied Portfolio Management	LGST 4140- Insurance & Risk Management
FINE 4260- Financial Intermediaries	ENRG 4730- Energy Investment Banking

**Major Requirements- MARKETING**

List Course Title Satisfying Business Elective Requirements	Credit	✓
MKTG 4110- Research & Analytics	3	
Choose One: MKTG 4120- Advanced Marketing Strategy MKTG 4220- Salesforce Management	3	
Choose One: MKTG 4100- Consumer Behavior MKTG 4250- Social & Online Marketing	3	
MKTG Elective #1:	3	
MKTG Elective #2:	3	
MKTG Elective #3:	3	

MKTG electives:	
MKTG 4105- Customer Relationship Marketing	MKTG 4260- Advertising & Promotions
MKTG 4117- Business to Business Marketing	MKTG 4270- Marketing Analytics
MKTG 4127- Channel of Distribution	MKTG 4275- Law in Marketing
MKTG 4137- Pricing	MKTG 4280- Sports Marketing
MKTG 4145- New Products Marketing	MKTG 4286- Marketing Projects
MKTG 4155- Brand Management	MKTG 4290- Services Marketing
MKTG 4165- Retailing	MKTG 4600- Cases in Marketing
MKTG 4230- Global Marketing	MKTG 5380- Study Abroad Elective
MKTG 4240- Relationship Marketing	MKTG 5390- Study Abroad Elective

Specialization(s): \_\_\_\_\_

Current Semester	After Current Semester	Study Abroad	GPA	MACCT
Credits Earned: _____ / 122	Credits to Grad.:	Semester:	Cum.:	Interest: Y or N
In Progress:	Business Credits:	Year:	Freeman:	Program Plan: Y or N
	Max 9 credits from _____ / 9 LAW & SOPA:	All 3010s: Y or N	Major:	

## Major: LEGAL STUDIES in BUSINESS and MARKETING (Students admitted fall 2018 and later)

Name:	Date:
Academic Advisor:	Student ID:
Business Advisor:	Catalog Year:

### Newcomb-Tulane Core Curriculum and Required Non-Business Classes

First Year Requirements				
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
First Year Seminar	NTC	1.5	Honors Colloquium OR TIDES: TIDB 1010 or 1020 or other TIDES	✓
	B	1	TIDES: TIDB 1110 or <b>makeup class: LGST 4100 or MGMT 4150 (counts for both semesters of TIDB)</b>	
First Tier Writing	NTC/B	4	Writing: ENGL 1010	

Proficiency Requirements*				
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Formal Reasoning +	NTC/B	4/6	Calculus: MATH 1150 & 1160 or MATH 1210	✓
	B	4	Statistics: MATH 1140 or MATH 1230	
Foreign Language +	NTC	4		
	NTC	4		
Second Tier Writing	NTC	3		

Distribution Requirements*				
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Mathematics & Natural Sciences (minimum 7 credits)	NTC	4	Science w/ Laboratory	✓
	NTC/B	3	Psychology: PSYC 1000 & 1001	
Social & Behavioral Sciences (2 courses and 6 credits)	NTC/B	3	Micro Economics: ECON 1010	
	NTC/B	3	Macro Economics: ECON 1020	
Textual & Historical Perspectives (2 courses and 6 credits)	NTC	3		
	NTC	3		
Aesthetics & the Creative Arts (1 courses and 3 credits)	NTC	3		

Additional Requirements* (can be satisfied with a course that also satisfies a distribution or proficiency requirement)				
Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Service Learning- Tier One (complete by end of 5 <sup>th</sup> semester)	NTC	1	TIDES: TIDB 1890 and 1892 or other public service	✓
Service Learning- Tier Two	NTC	0-3		
Race & Inclusion	NTC	3		
Global Perspectives	NTC	3		

**Total Core Credit Hours = Minimum 30**

\* These requirements can be taken at any time prior to graduation

+ AP/IB credit can satisfy Formal Reasoning and Foreign Language requirements. There are the only Core Curriculum requirements for which AP/IB credit can replace a college-level course

### Required Business Courses

<b>Business Core Requirements*</b>		
Course Titles Satisfying Core Requirements	Credit	✓
ACCN 2010- Financial Accounting	3	
ACCN 3010- Managerial Accounting	3	
FINE 3010- Financial Management	3	
LGST 3010- Legal, Ethical, Reg. Environment of Business	3	
MCOM 3010- Management Communication	3	
MGMT 3010- Organizational Behavior	3	
MGSC 3010- Intro. to Bus. Analytics	3	
MKTG 3010- Marketing Fundamentals	3	
MGMT 4010- Strategic Management	3	
MGMT 4900- Capstone	1	
CDMA 1201**	2	

\*all students **MUST** complete all 3010 core courses + CDMA before studying abroad in fall or spring semesters  
 \*\*CDMA credits **DO NOT** count towards 122 credits needed for degree

<b>Major Requirements- LEGAL STUDIES in BUSINESS</b>		
List Course Title Satisfying Major Requirements	Credit	✓
LGST 4100- Business Law	3	
LGST 4110- Legal Writing & Research	3	
LGST Elective #1:	3	
LGST Elective #2:	3	
LGST Elective #3:	3	
LGST Elective #4:	3	
<b>LGST electives:</b>	LGST 4180- Sports and Entertainment Law LGST 4210- Mock Trial ( <i>instructor approval required; both semesters required</i> ) LGST 5380- Study Abroad Elective LGST 5390- Study Abroad Elective MGMT 4170- Negotiations MKTG 4275- Law in Marketing TAXN 4100- Business Taxation	
LGST 4120- International Business Law LGST 4140- Insurance & Risk Management LGST 4150- Real Estate Law LGST 4160- Law of E-Commerce LGST 4170- Employment Law for Human Resource Professionals LGST 4175- White Collar Crime		

<b>Major Requirements- MARKETING</b>		
List Course Title Satisfying Business Elective Requirements	Credit	✓
MKTG 4110- Research & Analytics	3	
<b>Choose One:</b>	3	
MKTG 4120- Advanced Marketing Strategy MKTG 4220- Salesforce Management		
<b>Choose One:</b>	3	
MKTG 4100- Consumer Behavior MKTG 4250- Social & Online Marketing		
MKTG Elective #1:	3	
MKTG Elective #2:	3	
MKTG Elective #3:	3	
<b>MKTG electives:</b>	MKTG 4260- Advertising & Promotions MKTG 4270- Marketing Analytics MKTG 4275- Law in Marketing MKTG 4280- Sports Marketing MKTG 4286- Marketing Projects MKTG 4290- Services Marketing MKTG 4600- Cases in Marketing MKTG 5380- Study Abroad Elective MKTG 5390- Study Abroad Elective	
MKTG 4105- Customer Relationship Marketing MKTG 4117- Business to Business Marketing MKTG 4127- Channel of Distribution MKTG 4137- Pricing MKTG 4145- New Products Marketing MKTG 4155- Brand Management MKTG 4165- Retailing MKTG 4230- Global Marketing MKTG 4240- Relationship Marketing		

Specialization(s):

Current Semester	After Current Semester	Study Abroad	GPA	MACCT
Credits Earned: _____ / 122	Credits to Grad.:	Semester:	Cum.:	Interest: Y or N
In Progress:	Business Credits:	Year:	Freeman:	Program Plan: Y or N
	Max 9 credits from _____ / 9 LAW & SOPA:	All 3010s: Y or N	Major:	



**Major: MANAGEMENT and FINANCE (Students admitted fall 2018 and later)**

Name:		Date:
Academic Advisor:	Student ID:	
Business Advisor:	Catalog Year:	

**Newcomb-Tulane Core Curriculum and Required Non-Business Classes**

**First Year Requirements**

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
First Year Seminar	NTC	1.5	Honors Colloquium OR TIDES: TIDB 1010 or 1020 or other TIDES	✓
	B	1	TIDES: TIDB 1110 or <b>makeup class</b> : LGST 4100 or MGMT 4150 (counts for both semesters of TIDB)	
First Tier Writing	NTC/B	4	Writing: ENGL 1010	

**Proficiency Requirements\***

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Formal Reasoning +	NTC/B	4/6	Calculus: MATH 1150 & 1160 or MATH 1210	✓
	B	4	Statistics: MATH 1140 or MATH 1230	
Foreign Language +	NTC	4		
	NTC	4		
Second Tier Writing	NTC	3		

**Distribution Requirements\***

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Mathematics & Natural Sciences (minimum 7 credits)	NTC	4	Science w/ Laboratory	✓
	NTC/B	3	Psychology: PSYC 1000 & 1001	
Social & Behavioral Sciences (2 courses and 6 credits)	NTC/B	3	Micro Economics: ECON 1010	
	NTC/B	3	Macro Economics: ECON 1020	
Textual & Historical Perspectives (2 courses and 6 credits)	NTC	3		
	NTC	3		
Aesthetics & the Creative Arts (1 courses and 3 credits)	NTC	3		

**Additional Requirements\***

*(can be satisfied with a course that also satisfies a distribution or proficiency requirement)*

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Service Learning-Tier One (complete by end of 5 <sup>th</sup> semester)	NTC	1	TIDES: TIDB 1890 and 1892 or other public service	✓
Service Learning-Tier Two	NTC	0-3		
Race & Inclusion	NTC	3		
Global Perspectives	NTC	3		

**Total Core Credit Hours = Minimum 30**

\* These requirements can be taken at any time prior to graduation

+ AP/IB credit can satisfy Formal Reasoning and Foreign Language requirements. There are the only Core Curriculum requirements for which AP/IB credit can replace a college-level course

**Required Business Courses**

**Business Core Requirements\***

Course Titles Satisfying Core Requirements	Credit	✓
ACCN 2010- Financial Accounting	3	
ACCN 3010- Managerial Accounting	3	
FINE 3010- Financial Management	3	
LGST 3010- Legal, Ethical, Reg. Environment of Business	3	
MCOM 3010- Management Communication	3	
MGMT 3010- Organizational Behavior	3	
MGSC 3010- Intro. to Bus. Analytics	3	
MKTG 3010- Marketing Fundamentals	3	
MGMT 4010- Strategic Management	3	
MGMT 4900- Capstone	1	
CDMA 1201**	2	

\*all students **MUST** complete all 3010 core courses + CDMA before studying abroad in fall or spring semesters

\*\*CDMA credits **DO NOT** count towards 122 credits needed for degree

**Major Requirements- MANAGEMENT**

Consulting Track	Credit	✓	Entrepreneurship Track	Credit	✓
MGMT 4120- Corporate & Cooperative Strategy	3		MGMT 4150- Environment, Society, & Capitalism	3	
MGMT 4170- Negotiations	3		FINE 4130- Venture Capital & Private Equity	3	
MGMT 4180- Management of Tech & Innovation	3		MGMT 4180- Management of Tech & Innovation	3	
MGMT 4600- Strategic Consulting	3		MGMT 4610- Management of New Ventures	3	
MGMT Elective #1:	3		MGMT Elective #1:	3	
MGMT Elective #2:	3		MGMT Elective #2:	3	
<b>MGMT electives:</b>			MGMT 4160- Leadership		
MGMT 3380- Business Ethics			MGMT 4170- Negotiations		
MGMT 4110- Cases in Entrepreneurship			MGMT 4600- Strategic Consulting		
MGMT 4120- Corporate & Cooperative Strategy			MGMT 4610- Management of New Ventures		
MGMT 4130- Dimensions in Human Resource Management			MGMT 5380- Study Abroad Elective		
MGMT 4140- Entrepreneurial Management			MGMT 5390- Study Abroad Elective		
MGMT 4150- Environment, Society, & Capitalism					

**Major Requirements- FINANCE**

List Course Title Satisfying Business Elective Requirements	Credit	✓
ACCN 3100- Intermediate Accounting I	3	
FINE 4100- Advanced Financial Management	3	
FINE 4110- Investments in Equities	3	
FINE 4120- Analysis of Fixed Income Securities	3	
FINE Elective #1:	3	
FINE Elective #2:	3	
FINE Elective #3:	3	
<b>FINE electives:</b>		FINE 4350- Aaron Selber, Jr. Course on Hedge Funds
FINE 3200- Games & Decisions		FINE 4411- Aaron Selber, Jr. Course on Alternative Investments
FINE 4130- Venture Capital & Private Equity		FINE 4600- Cases in Valuation and Financing
FINE 4140- Risk Management		FINE 4610- Darwin Fenner Student Managed Fund Honors Seminar
FINE 4145- Advanced Trading		FINE 4620- Investment Banking for Financial Firms
FINE 4150- International Finance		FINE 5380- Study Abroad Elective
FINE 4160- Equity Analysis/Burkenroad Reports		FINE 5390- Study Abroad Elective
FINE 4170- Financial Modeling		LGST 4140- Insurance & Risk Management
FINE 4250- Applied Portfolio Management		ENRG 4730- Energy Investment Banking
FINE 4260- Financial Intermediaries		

Specialization(s):

Current Semester	After Current Semester	Study Abroad	GPA	MACCT
Credits Earned: _____ / 122	Credits to Grad.:	Semester:	Cum.:	Interest: Y or N
In Progress:	Business Credits:	Year:	Freeman:	Program Plan: Y or N
	Max 9 credits from _____ / 9 LAW & SOPA:	All 3010s: Y or N	Major:	

**Major: MANAGEMENT and LEGAL STUDIES in BUSINESS** (Students admitted fall 2018 and later)

Name:	Date:
Academic Advisor:	Student ID:
Business Advisor:	Catalog Year:

**Newcomb-Tulane Core Curriculum and Required Non-Business Classes****First Year Requirements**

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
First Year Seminar	NTC	1.5	Honors Colloquium OR TIDES: TIDB 1010 or 1020 or other TIDES	✓
	B	1	TIDES: TIDB 1110 or makeup class: LGST 4100 or MGMT 4150 (counts for both semesters of TIDB)	
First Tier Writing	NTC/B	4	Writing: ENGL 1010	

**Proficiency Requirements\***

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Formal Reasoning +	NTC/B	4/6	Calculus: MATH 1150 & 1160 or MATH 1210	✓
	B	4	Statistics: MATH 1140 or MATH 1230	
Foreign Language +	NTC	4		
	NTC	4		
Second Tier Writing	NTC	3		

**Distribution Requirements\***

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Mathematics & Natural Sciences (minimum 7 credits)	NTC	4	Science w/ Laboratory	✓
	NTC/B	3	Psychology: PSYC 1000 & 1001	
Social & Behavioral Sciences (2 courses and 6 credits)	NTC/B	3	Micro Economics: ECON 1010	
	NTC/B	3	Macro Economics: ECON 1020	
Textual & Historical Perspectives (2 courses and 6 credits)	NTC	3		
	NTC	3		
Aesthetics & the Creative Arts (1 courses and 3 credits)	NTC	3		

**Additional Requirements\***

(can be satisfied with a course that also satisfies a distribution or proficiency requirement)

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Service Learning- Tier One (complete by end of 5 <sup>th</sup> semester)	NTC	1	TIDES: TIDB 1890 and 1892 or other public service	✓
Service Learning- Tier Two	NTC	0-3		
Race & Inclusion	NTC	3		
Global Perspectives	NTC	3		

**Total Core Credit Hours = Minimum 30**

\* These requirements can be taken at any time prior to graduation

+ AP/IB credit can satisfy Formal Reasoning and Foreign Language requirements. There are the only Core Curriculum requirements for which AP/IB credit can replace a college-level course

**Required Business Courses**

<b>Business Core Requirements*</b>		
Course Titles Satisfying Core Requirements	Credit	✓
ACCN 2010- Financial Accounting	3	
ACCN 3010- Managerial Accounting	3	
FINE 3010- Financial Management	3	
LGST 3010- Legal, Ethical, Reg. Environment of Business	3	
MCOM 3010- Management Communication	3	
MGMT 3010- Organizational Behavior	3	
MGSC 3010- Intro. to Bus. Analytics	3	
MKTG 3010- Marketing Fundamentals	3	
MGMT 4010- Strategic Management	3	
MGMT 4900- Capstone	1	
CDMA 1201**	2	

\*all students **MUST** complete all 3010 core courses + CDMA before studying abroad in fall or spring semesters  
 \*\*CDMA credits **DO NOT** count towards 122 credits needed for degree

**Major Requirements- MANAGEMENT**

Consulting Track	Credit	✓	Entrepreneurship Track	Credit	✓
MGMT 4120- Corporate & Cooperative Strategy	3		MGMT 4150- Environment, Society, & Capitalism	3	
MGMT 4170- Negotiations	3		FINE 4130- Venture Capital & Private Equity	3	
MGMT 4180- Management of Tech & Innovation	3		MGMT 4180- Management of Tech & Innovation	3	
MGMT 4600- Strategic Consulting	3		MGMT 4610- Management of New Ventures	3	
MGMT Elective #1:	3		MGMT Elective #1:	3	
MGMT Elective #2:	3		MGMT Elective #2:	3	

**MGMT electives:**

- |  |                                       |
|--|---------------------------------------|
| MGMT 3380- Business Ethics                         | MGMT 4160- Leadership                 |
| MGMT 4110- Cases in Entrepreneurship               | MGMT 4170- Negotiations               |
| MGMT 4120- Corporate & Cooperative Strategy        | MGMT 4600- Strategic Consulting       |
| MGMT 4130- Dimensions in Human Resource Management | MGMT 4610- Management of New Ventures |
| MGMT 4140- Entrepreneurial Management              | MGMT 5380- Study Abroad Elective      |
| MGMT 4150- Environment, Society, & Capitalism      | MGMT 5390- Study Abroad Elective      |

**Major Requirements- LEGAL STUDIES in BUSINESS**

List Course Title Satisfying Business Elective Requirements	Credit	✓
LGST 4100- Business Law	3	
LGST 4110- Legal Writing & Research	3	
LGST Elective #1:	3	
LGST Elective #2:	3	
LGST Elective #3:	3	
LGST Elective #4:	3	

**LGST electives:**

- |  |  |
|--|--|
| LGST 4120- International Business Law                      | LGST 4180- Sports and Entertainment Law  |
| LGST 4140- Insurance & Risk Management                     | LGST 4210- Mock Trial ( <i>instructor approval required; both semesters required</i> ) |
| LGST 4150- Real Estate Law                                 | LGST 5380- Study Abroad Elective   |
| LGST 4160- Law of E-Commerce                               | LGST 5390- Study Abroad Elective   |
| LGST 4170- Employment Law for Human Resource Professionals | MGMT 4170- Negotiations  |
| LGST 4175- White Collar Crime                              | MKTG 4275- Law in Marketing  |
|  | TAXN 4100- Business Taxation   |

Specialization(s):	
--------------------	--

Current Semester	After Current Semester	Study Abroad	GPA	MACCT
Credits Earned: _____ / 122	Credits to Grad.:	Semester:	Cum.:	Interest: Y or N
In Progress:	Business Credits:	Year:	Freeman:	Program Plan: Y or N
	Max 9 credits from _____ / 9 LAW & SOPA:	All 3010s: Y or N	Major:	

## Major: MANAGEMENT and MARKETING (Students admitted fall 2018 and later)

Name:	Date:
Academic Advisor:	Student ID:
Business Advisor:	Catalog Year:

### Newcomb-Tulane Core Curriculum and Required Non-Business Classes

#### First Year Requirements

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
First Year Seminar	NTC	1.5	Honors Colloquium OR TIDES: TIDB 1010 or 1020 or other TIDES	✓
	B	1	TIDES: TIDB 1110 or makeup class: LGST 4100 or MGMT 4150 (counts for both semesters of TIDB)	
First Tier Writing	NTC/B	4	Writing: ENGL 1010	

#### Proficiency Requirements\*

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Formal Reasoning +	NTC/B	4/6	Calculus: MATH 1150 & 1160 or MATH 1210	✓
	B	4	Statistics: MATH 1140 or MATH 1230	
Foreign Language +	NTC	4		
	NTC	4		
Second Tier Writing	NTC	3		

#### Distribution Requirements\*

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Mathematics & Natural Sciences (minimum 7 credits)	NTC	4	Science w/ Laboratory	✓
	NTC/B	3	Psychology: PSYC 1000 & 1001	
Social & Behavioral Sciences (2 courses and 6 credits)	NTC/B	3	Micro Economics: ECON 1010	
	NTC/B	3	Macro Economics: ECON 1020	
Textual & Historical Perspectives (2 courses and 6 credits)	NTC	3		
	NTC	3		
Aesthetics & the Creative Arts (1 courses and 3 credits)	NTC	3		

#### Additional Requirements\*

(can be satisfied with a course that also satisfies a distribution or proficiency requirement)

Requirement	NTC/B	Credit	List Course Titles Satisfying NTC & Required Non-Business Requirements	
Service Learning- Tier One (complete by end of 5 <sup>th</sup> semester)	NTC	1	TIDES: TIDB 1890 and 1892 or other public service	✓
Service Learning- Tier Two	NTC	0-3		
Race & Inclusion	NTC	3		
Global Perspectives	NTC	3		

**Total Core Credit Hours = Minimum 30**

\* These requirements can be taken at any time prior to graduation

+ AP/IB credit can satisfy Formal Reasoning and Foreign Language requirements. There are the only Core Curriculum requirements for which AP/IB credit can replace a college-level course

**Required Business Courses**

**Business Core Requirements\***

Course Titles Satisfying Core Requirements	Credit	✓
ACCN 2010- Financial Accounting	3	
ACCN 3010- Managerial Accounting	3	
FINE 3010- Financial Management	3	
LGST 3010- Legal, Ethical, Reg. Environment of Business	3	
MCOM 3010- Management Communication	3	
MGMT 3010- Organizational Behavior	3	
MGSC 3010- Intro. to Bus. Analytics	3	
MKTG 3010- Marketing Fundamentals	3	
MGMT 4010- Strategic Management	3	
MGMT 4900- Capstone	1	
CDMA 1201**	2	

\*all students **MUST** complete all 3010 core courses + CDMA before studying abroad in fall or spring semesters

\*\*CDMA credits **DO NOT** count towards 122 credits needed for degree

**Major Requirements- MANAGEMENT**

Consulting Track	Credit	✓	Entrepreneurship Track	Credit	✓
MGMT 4120- Corporate & Cooperative Strategy	3		MGMT 4150- Environment, Society, & Capitalism	3	
MGMT 4170- Negotiations	3		FINE 4130- Venture Capital & Private Equity	3	
MGMT 4180- Management of Tech & Innovation	3		MGMT 4180- Management of Tech & Innovation	3	
MGMT 4600- Strategic Consulting	3		MGMT 4610- Management of New Ventures	3	
MGMT Elective #1:	3		MGMT Elective #1:	3	
MGMT Elective #2:	3		MGMT Elective #2:	3	

**MGMT electives:**

MGMT 3380- Business Ethics	MGMT 4160- Leadership
MGMT 4110- Cases in Entrepreneurship	MGMT 4170- Negotiations
MGMT 4120- Corporate & Cooperative Strategy	MGMT 4600- Strategic Consulting
MGMT 4130- Dimensions in Human Resource Management	MGMT 4610- Management of New Ventures
MGMT 4140- Entrepreneurial Management	MGMT 5380- Study Abroad Elective
MGMT 4150- Environment, Society, & Capitalism	MGMT 5390- Study Abroad Elective

**Major Requirements- MARKETING**

List Course Title Satisfying Business Elective Requirements	Credit	✓
MKTG 4110- Research & Analytics	3	
<b>Choose One:</b>		
MKTG 4120- Advanced Marketing Strategy	3	
MKTG 4220- Salesforce Management		
<b>Choose One:</b>		
MKTG 4100- Consumer Behavior	3	
MKTG 4250- Social & Online Marketing		
MKTG Elective #1:	3	
MKTG Elective #2:	3	
MKTG Elective #3:	3	

**MKTG electives:**

MKTG 4105- Customer Relationship Marketing	MKTG 4260- Advertising & Promotions
MKTG 4117- Business to Business Marketing	MKTG 4270- Marketing Analytics
MKTG 4127- Channel of Distribution	MKTG 4275- Law in Marketing
MKTG 4137- Pricing	MKTG 4280- Sports Marketing
MKTG 4145- New Products Marketing	MKTG 4286- Marketing Projects
MKTG 4155- Brand Management	MKTG 4290- Services Marketing
MKTG 4165- Retailing	MKTG 4600- Cases in Marketing
MKTG 4230- Global Marketing	MKTG 5380- Study Abroad Elective
MKTG 4240- Relationship Marketing	MKTG 5390- Study Abroad Elective

Specialization(s):

Current Semester	After Current Semester	Study Abroad	GPA	MACCT
Credits Earned: _____ / 122	Credits to Grad.:	Semester:	Cum.:	Interest: Y or N
In Progress:	Business Credits:	Year:	Freeman:	Program Plan: Y or N
	Max 9 credits from _____ / 9 LAW & SOPA:	All 3010s: Y or N	Major:	